



THE TRACTION NEWSLETTER APRIL 2021 ISSUE

More Deals, More Profits, More Freedom!™

Welcome to Traction REIA!

Traction REIA is the leading association for Real Estate Investors in Northern Virginia, Maryland and DC. We are the only Official National REIA Chapter in the Greater Washington DC Metro Area and have been serving this area for nearly two decades.

We are the 12+ year recipient of the National REIA "Award of Excellence" for Best Real Estate Investor Association! Your hosts are Expert Investors: Tom & Carolina Zeeb

Dynamic Deal Structuring:

Investing with No Limits

Maria Giordano



Maria Giordano is a full-time real estate investor. She initially got her start doing fix-n-flip properties, then moved to buy and hold and later to spec builds and land development. In a former life, Maria was a trauma nurse working days, nights, weekends, holidays and not seeing much of her family. She learned early on that real estate was the answer, creating wealth, cash flow, income and more time with her family. Investing With No Limits – Wealth Builder Blueprint Training Intensive

Get exposed to investment strategies that you can implement immediately. These skillsets will be the building blocks to your successful real estate investing future.

Learn the strategies that will give you quick cash now and long-term wealth. Elite investors today are using Subject To's, Wrap around mortgages, and seller carries to rapidly build their real estate investment portfolio without the need for banks and regardless of credit. Know the secrets to simple profitable deal structuring.

The first step is to fine-tune your marketing by finding sellers with real estate problems. Uncover the types of problems these sellers have and how you can provide them the best solution. Deals are made, not found and you'll see why.

Put together simple profitable deals that 99% of other real estate investors never thought of. Know what to do with every seller and for every situation the seller presents. These strategies will work with fix-n-flip, wholesaling, and buy and hold.

MAIN MEETING SCHEDULE FOR THURSDAY APRIL 22nd 2021

6:00pm	Welcome and Online Networking
6:30pm	Success Stories Deal Makers (MEMBERS ONLY) Sponsors Membership Benefits/Updates
7:00pm	Market Update with Claude Labbe
7:30pm	Guest Speaker: Maria Giordano
9:00pm	Meeting ends

JOIN TRACTION REIA TODAY!

Exclusive Member Benefits:

- FREE Attendance to Monthly Meetings
- Frequent Attendee Bonus Card Gifts
- Discounts on Saturday Seminars
- Announce your deals at Meetings
- Access to the Member's Only Website
- Full Participation in the online discussion forums
- **2% Cash Back at The Home Depot**
- **20% off Paint at The Home Depot**
- **Discounts on Cabinets at The Home Depot**
- **Discounts on Appliances at The Home Depot**
- 50% Discount on Six Flags Amusement Park
- Discounts at **OfficeMax OfficeDepot**
- And much more!

GO TO <https://TractionREIA.com>
and be a part of our family!

UPCOMING EVENTS

THURSDAY April 22nd

**Traction REIA
Monthly Meeting
ONLINE via Zoom**

6:00pm to 9:00pm (EST)

**“Dynamic Deal Structuring:
Investing with No Limits”
With Maria Giordano**

***Free for everyone!*
Register at <https://TractionREIA.com>**

SATURDAY April 24th

**Traction REIA
MasterClass ONLINE!**

10:00am to 2:00pm (EST)

**“Dynamic Deal Structuring:
Wealth Builder Blueprint”
With Maria Giordano**

**\$65/Members ● \$100/Non-Members
(until April 22nd)
After: \$85/Members ● \$120/Non-Members**

**Register at
<https://TractionREIA.com/maria>**

SATURDAY May 1st

****IN-PERSON MEETING****

9:00am to 12:00pm (EST)

**Networking Breakfast
Member Appreciation Day &
Home Depot Tradeshow**

**Marriott Dulles Airport
Picnic Pavilion Outdoors
45020 Aviation Drive, Dulles, VA20166**

Free for Association Members ● \$20/Non-Members

Register at <https://TractionREIA.com>

MAY 2021

**Sunday May 8th - WIN Meeting - ONLINE!
Women Investors Network Meeting, hosted by Carolina Zeeb**

**Thursday May 20th - Traction Monthly Meeting - ONLINE!
Wholesaling: 60 Days to Done!™ with Tom Zeeb**

**Saturday May 22nd - Traction Saturday Masterclass- ONLINE!
Wholesaling: The Rapid Cash Generator MasterClass™
More Deals, More Profits, More Freedom!™
with Tom Zeeb**

SPECIAL ANNOUNCEMENTS

Thank You!

We would like to take this opportunity to thank our Staff, Ambassadors, Coaches and Volunteers for their amazing work. We appreciate everything you do for Traction REIA.

Carla Zegarra

Luis Martinez

Yanneth McCoy

Crystal McKain

Diego Medina

Tommy Zeeb

Duane McMahon

Mark Duncan



TRACTION
REAL ESTATE INVESTORS ASSOCIATION

Maria Giordano's
**Dynamic Deal Structuring:
Wealth Builder
Blueprint
Masterclass**

Saturday April 24th 2021
10am – 2pm Eastern
Held ONLINE using Zoom

Saturday April 24th ONLINE Masterclass

“Dynamic Deal Structuring: Wealth Builder Blueprint”

10:00am to 2:00pm EST

\$65/Members • \$100/Non-Members
(until April 22nd)

After April 22nd: \$85/Members • \$120/Non-Members

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Member Appreciation Day and
Home Depot Tradeshow**

9:00am to 12:00pm

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Picnic Pavilion Outdoors
45020 Aviation Drive, Dulles, VA 20166**

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\$20/Non-Members**

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MANY THANKS TO OUR SPONSORS



TRACTION
REAL ESTATE MENTORS

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C L A U D E L A B B E

Realty for Your Busy Life™

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